

2020 Innovation - Providing you with innovative solutions for a successful future



2020 Membership and Training Programme 2019

We are committed to supporting our members with a range of training, products and services to meet their professional development needs.

Become a 2020 Member
2 MEMBERSHIP LEVELS AVAILABLE!



2020 Members receive all of these great benefits

2020 Membership is well known for being practical and is specifically designed to provide you and your entire team with all the support you need at a price everybody can afford, starting from just £67 per month and including 88 hours of CPD for your entire fee earning staff!

Premier Plus Membership

14 x 2-HOUR CPD WEBINARS Unlimited delegates, some of the best CPD speakers on tax and accounting!

10 x 1-HOUR TAX UPDATE WEBINARS

Presented by leading tax speaker Martyn Ingles, covering all the vital tax issues and updates. Unlimited access for your entire team!

22 x 1-HOUR INTERNATIONAL CPD WEBINARS

Designed to keep auditors, accountants and tax professionals up to date with international tax, accounting and practice management issues. The programme covers a wide range of subjects from strategy, IFRS, tax, technology, marketing, and ethical standards by well-known and experienced speakers. Registration is unlimited for your entire team!

5 x 1-HOUR FCA WEBINARS

Presented by Ian Fletcher, including an Introduction to FCA Clients and FCA Update webinars. Registration is unlimited for your entire team!

6 x 1½-HOUR AUDIT WEBINARS

As the auditing profession continues to evolve, this series of webinars focuses on the key auditing standards to consider when auditing various areas of the financial statements and the challenges auditors face. Registration is unlimited for your entire team!

3 x TAX, ACCOUNTS AND AUDIT REGIONAL SEMINARS

(May/October) - Birmingham, London and Manchester. Places based on the number of partners in your practice, with unlimited access to live broadcasts and recordings.

4 x 1-HOUR PRACTICE MANAGEMENT WEBINARS

Presented by Gordon Gilchrist and designed to keep your practice up to date in an ever changing environment. Unlimited delegates.

5 x 1-HOUR PRACTICE DEVELOPMENT WEBINARS **NEW**

These webinars will help you stay ahead of the competition and give you the guidance and tools you need to differentiate and market your practice. Unlimited access for your entire team!

INVITATION TO REGIONAL MEMBER MEETINGS

Regional member meetings are designed to canvas your opinions, thoughts and issues to share with other firms, listen to their views, and learn. Those attending will receive updates on what successful firms are doing.

INNOVATIVE PRACTICE DEVELOPMENT AND MANAGEMENT TOOLS

Designed to help with strategy, profit improvement, marketing and consulting with clients.

BUSINESS ADVISORY MANUAL (BAM) **NEW**

Our industry is changing. As a result, firms are faced with the choice of focusing on compliance services or widening their services to offer business advice in a more systemised way than they have done before. The Business Advisory Manual contains the guidance to help you position your firm as a business advisor with proven and practical advice to make this happen.

Access to training webinars on advisory services such as strategy, finance, tax planning and more!

Become a 2020 Member from only £67 per month!

PREMIER PLUS MEMBERSHIP

From only

£67

PER MONTH
+ VAT

We offer two membership subscriptions full of incredible value

PLATINUM MEMBERSHIP

From only

£99

PER MONTH
+ VAT

Platinum Membership

MAKING TAX DIGITAL ACTION PACK - GETTING READY FOR DIGITAL TAX!

The 2020 Action Pack contains:

- Commentary on HMRC proposals, Statutory Instruments and what they mean in technical and practical terms
- Monthly technical updates and guidance on exemptions, cash bases, accounting periods, capital vs. revenue issues and digital reporting
- Marketing planners to help you prioritise the switch from desktop to digital
- Brochures, letters and emails, written by 2020, to educate clients and motivate them to make the switch
- Meeting and telephone scripts to ensure you secure appointments and conversion to cloud accounting

QUARTERLY CLIENT E-NEWSLETTER

For clients/prospects. Relevant and new content for social media or newsletters.

MONTHLY TAX AND GENERAL E-NEWSLETTERS

For clients/prospects. Up to date tax and general content for emailing to clients or for social media.

Includes all of the Premier Plus Membership benefits, plus:

CONFERENCE PLACES

Complimentary places (based on the number of partners in your practice) at the 2020 Conferences - see reverse of brochure or visit our website for further details.

6 x 1-HOUR PLATINUM MEMBERS WEBINAR PROGRAMME

Presented by Ian Fletcher and Gordon Gilchrist. Topics include driving up your profits, buy sell merge, we need more talent, carving your own niche and more! Registration is unlimited for your entire team!

BUSINESS ADVISORY HUB **NEW**

A dedicated resource centre containing the training, marketing resources, engagement letters, checklists, guidance notes and calculators to help you become confident in promoting and delivering advisory services. There are over 150 checklists, calculators, spreadsheets, form and letters to enable you to deliver structured business advice to your clients. These resources are exclusive to 2020 Platinum members and are designed to keep you ahead of the competition.

Continue reading for pricing details and to find out how you can become a 2020 Member or visit:

the2020group.com/membership

2020 Membership

Becoming a 2020 Member couldn't be easier. See below for all the benefits of becoming a member and choose the plan that suits your team.

2020 MEMBERSHIP BENEFITS	PREMIER PLUS	PLATINUM
14 x 2-hour CPD webinars - unlimited delegates	✓	✓
10 x 1-hour Tax Update webinars - unlimited delegates	✓	✓
22 x 1-hour International CPD webinars - unlimited delegates	✓	✓
5 x 1-hour FCA webinars - unlimited delegates	✓	✓
6 x 1½-hour Audit webinars	✓	✓
3 x Tax, Accounts and Audit Regional Seminar attendance* Unlimited access for live broadcast and recording	✓	✓
4 x 1-hour Practice Management webinars - unlimited delegates	✓	✓
5 x 1-hour Practice Development webinars - unlimited delegates NEW	✓	✓
Invitation to Regional Member Meetings	✓	✓
Innovative Practice Development and Management Tools	✓	✓
Making Tax Digital Action Pack - 12 month subscription	✓	✓
Quarterly Client E-newsletter for clients/prospects	✓	✓
Monthly Tax and General E-newsletters	✓	✓
Business Advisory Manual (BAM) NEW	✓	✓
Complimentary delegate places at any 2020 conference*		✓
6 x 1-hour Platinum Members Webinar Programme - unlimited delegates		✓
Business Advisory Hub NEW		✓

Full details of the above training, newsletters and action packs can be found on the previous and following pages.

* Places based on the number of partners in your practice

How to become a 2020 Member

See reverse of brochure for details on how to become a 2020 Member or visit:

the2020group.com/membership

UPGRADE for more products and services and RECEIVE fantastic savings!

PREMIER PLUS MEMBERSHIP

PLATINUM MEMBERSHIP

SOLE PRACTITIONER

£67

PER MONTH + VAT

£99

PER MONTH + VAT

Annual Fee

£804 + VAT

£1,188 + VAT

2 - 5 PARTNERS

£99

PER MONTH + VAT

£167

PER MONTH + VAT

Annual Fee

£1,188 + VAT

£2,004 + VAT

6 - 9 PARTNERS

£159

PER MONTH + VAT

£269

PER MONTH + VAT

Annual Fee

£1,908 + VAT

£3,228 + VAT

10 - 15 PARTNERS

£241

PER MONTH + VAT

£369

PER MONTH + VAT

Annual Fee

£2,892 + VAT

£4,428 + VAT

Membership includes:

CPD WEBINARS

With 14 x 2-hour CPD Webinars and great speakers, this series covers essential tax, accounting and audit topics, practice assurance and money laundering.

DATE	TIME	CPD WEBINARS	SPEAKER	NON MEMBER*	PREMIER PLUS	PLATINUM
12 Feb 2019	10.00 - 12.00	MTD Update	Rebecca Benneyworth	£75	✓	✓
25 Feb 2019	10.00 - 12.00	Pre Year End Tax Planning	Martyn Ingles	£75	✓	✓
05 Mar 2019	10.00 - 12.00	Spring Accounts Update	Guy Loveday	£75	✓	✓
14 Mar 2019	10.00 - 12.00	PAYE & NIC Update	Ros Martin	£75	✓	✓
04 Apr 2019	10.00 - 12.00	Small Company Reporting Issues	John Selwood	£75	✓	✓
25 Apr 2019	10.00 - 12.00	Finance Act 2019	Rebecca Benneyworth	£75	✓	✓
14 May 2019	10.00 - 12.00	VAT Update	Neil Owen	£75	✓	✓
23 May 2019	10.00 - 12.00	Capital Taxes Update	Martyn Ingles	£75	✓	✓
12 Jun 2019	10.00 - 12.00	Tax Enquiries	Kevin Igoe	£75	✓	✓
11 Jul 2019	10.00 - 12.00	Acting for Charities	Mike Ulrich	£75	✓	✓
03 Sep 2019	10.00 - 12.00	Autumn Accounts Update	Guy Loveday	£75	✓	✓
11 Oct 2019	10.00 - 12.00	Practice Assurance & Money Laundering	John Selwood	£75	✓	✓
19 Nov 2019	10.00 - 12.00	Acting for High Net Worth Clients	Ros Martin	£75	✓	✓
10 Dec 2019	10.00 - 12.00	Budget Update	Rebecca Benneyworth	£75	✓	✓

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

TAX UPDATE WEBINARS

10 x 1-hour tax update webinars presented by leading tax speaker Martyn Ingles, covering all the vital tax issues and updates.

DATE	TIME	TAX UPDATE WEBINARS	SPEAKER	NON MEMBER*	PREMIER PLUS	PLATINUM
08 Feb 2019	10.00 - 11.00	Tax Update Webinar	Martyn Ingles	£75	✓	✓
08 Mar 2019	10.00 - 11.00	Tax Update Webinar	Martyn Ingles	£75	✓	✓
12 Apr 2019	10.00 - 11.00	Tax Update Webinar	Martyn Ingles	£75	✓	✓
10 May 2019	10.00 - 11.00	Tax Update Webinar	Martyn Ingles	£75	✓	✓
07 Jun 2019	10.00 - 11.00	Tax Update Webinar	Martyn Ingles	£75	✓	✓
19 Jul 2019	10.00 - 11.00	Tax Update Webinar	Martyn Ingles	£75	✓	✓
06 Sep 2019	10.00 - 11.00	Tax Update Webinar	Martyn Ingles	£75	✓	✓
18 Oct 2019	10.00 - 11.00	Tax Update Webinar	Martyn Ingles	£75	✓	✓
08 Nov 2019	10.00 - 11.00	Tax Update Webinar	Martyn Ingles	£75	✓	✓
06 Dec 2019	10.00 - 12.00	Tax Update Webinar - Budget Update	Martyn Ingles	£99	✓	✓

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

INTERNATIONAL CPD WEBINAR PROGRAMME

A series of 22 x 1-hour webinars, designed to keep auditors, accountants and tax professionals up to date with international tax, accounting and practice management issues. The programme covers a wide range of subjects from strategy, IFRS, tax, technology, marketing, and ethical standards by well-known and experienced speakers.

DATE	TIME	INTERNATIONAL WEBINARS	SPEAKER	NON MEMBER*	PREMIER PLUS	PLATINUM
21 Jan 2019	12.00 - 13.00	Setting your Strategy for 2019	Ian Fletcher	£75	✓	✓
13 Feb 2019	12.00 - 13.00	IFRS, IAS and Interpretations Update	Peter Thatcher	£75	✓	✓
27 Feb 2019	12.00 - 13.00	IFRS - Valuations and Judgemental Areas (including IFRS3, IFRS2, IFRS13)	Clare Jones	£75	✓	✓
13 Mar 2019	12.00 - 13.00	International Tax Update	Jeremy Mindell	£75	✓	✓
19 Mar 2019	12.00 - 13.00	Audit and Ethical Standards Update	Alun Morgan	£75	✓	✓
11 Apr 2019	12.00 - 13.00	Transfer Pricing	Ros Martin	£75	✓	✓
11 Apr 2019	14.00 - 15.00	Permanent Establishments	Ros Martin	£75	✓	✓
21 May 2019	12.00 - 13.00	IFRS15 - Recap on the Five Step Model and the Impact of Implementation	Clare Jones	£75	✓	✓
21 May 2019	14.00 - 15.00	IFRS16 - Leases, the Change in Accounting and Impact on Business Strategies	Clare Jones	£75	✓	✓
13 Jun 2019	12.00 - 13.00	IFRIC Interpretations	Peter Thatcher	£75	✓	✓
18 Jun 2019	12.00 - 13.00	IAS Update	Alun Morgan	£75	✓	✓
25 Jun 2019	14.00 - 15.00	Key Attributes of Successful Firms	Ian Fletcher	£75	✓	✓
04 Jul 2019	12.00 - 13.00	Summer International Tax Update (including ESMA)	Jeremy Mindell	£75	✓	✓
01 Aug 2019	12.00 - 13.00	Technology Update	Kevin Salter	£75	✓	✓
06 Aug 2019	12.00 - 13.00	IFRS Refresher	David Potts	£75	✓	✓
11 Sep 2019	12.00 - 13.00	Group Audits Refresher	Alun Morgan	£75	✓	✓
12 Sep 2019	12.00 - 13.00	International Tax on Trade in 2019	Jeremy Mindell	£75	✓	✓
14 Oct 2019	12.00 - 13.00	Getting the Most from your People	Gordon Gilchrist	£75	✓	✓
21 Oct 2019	12.00 - 13.00	Marketing your Practice for Success	Gordon Gilchrist	£75	✓	✓
07 Nov 2019	12.00 - 13.00	Common Reporting Problems Under IFRS	Peter Thatcher	£75	✓	✓
12 Nov 2019	12.00 - 13.00	International Tax Update	Ros Martin	£75	✓	✓
02 Dec 2019	12.00 - 13.00	IFRS Changes and Key Predictions for 2020	David Potts	£75	✓	✓

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

**EASY WAYS
TO BOOK**

BOOK ONLINE visit the2020group.com **CALL US** +44 (0) 121 314 2020
EMAIL US The Seminars Team seminars@the2020group.com or
 The Webinars Team webinars@the2020group.com

Membership includes:

FCA UPDATE WEBINARS

The FCA Update webinars are designed to refresh delegates on the FCA regime and to ensure they are up to date with all the latest FCA developments and rule changes. Speaker Ian Fletcher will also present 'Introduction to FCA Clients'.

DATE	TIME	FCA UPDATE WEBINARS	SPEAKER	NON MEMBER*	PREMIER PLUS	PLATINUM
01 Mar 2019	11.00 - 12.00	FCA Update	Ian Fletcher	£75	✓	✓
06 Jun 2019	11.00 - 12.00	FCA Update	Ian Fletcher	£75	✓	✓
25 Jun 2019	11.00 - 12.30	Introduction to FCA Clients	Ian Fletcher	£99	✓	✓
05 Sep 2019	11.00 - 12.00	FCA Update	Ian Fletcher	£75	✓	✓
03 Dec 2019	11.00 - 12.00	FCA Update	Ian Fletcher	£75	✓	✓

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

AUDIT WEBINARS

The auditing profession continues to evolve as audit firms support their clients in a changing business environment, from IT developments to new regulations, accounting and auditing standards. This series of webinars focuses on the key auditing standards to consider when auditing various areas of the financial statements and the challenges auditors face.

DATE	TIME	AUDIT WEBINARS	SPEAKER	NON MEMBER*	PREMIER PLUS	PLATINUM
18 Jan 2019	11.00 - 12.30	Planning – Applying Professional Scepticism	Clare Jones	£75	✓	✓
15 Mar 2019	11.00 - 12.30	Understanding the Industry and the Business (Documenting Your Understanding)	Clare Jones	£75	✓	✓
14 Jun 2019	11.00 - 12.30	Auditing Accounting Estimates	Clare Jones	£75	✓	✓
18 Sep 2019	11.00 - 12.30	Key Audit Risk Areas	Clare Jones	£75	✓	✓
16 Oct 2019	11.00 - 12.30	FRS102 Key Points to Consider	Clare Jones	£75	✓	✓
06 Nov 2019	11.00 - 12.30	Group Accounts Key Points	Clare Jones	£75	✓	✓

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience



“The newsletters are always very informative and, together with the marketing collateral and support, are a great source of information for keeping in touch with clients.”

Tim Watkins, Randall & Payne

TAX, ACCOUNTS AND AUDIT REGIONAL SEMINARS

2020 members receive complimentary access to our full day Tax, Accounts and Audit regional seminars. Don't worry if you are unable to attend as we will be broadcasting (and recording) the London session, allowing anybody within a 2020 member firm to access the conference at a time and place to suit them.

DATE	LOCATION	TIME	TAX, ACCOUNTS AND AUDIT SEMINARS	SPEAKER	NON MEMBER*	PREMIER PLUS	PLATINUM
08 May 2019	Manchester	10.00 - 13.00	Tax Update	Rebecca Benneyworth	£149	✓	✓
		14.00 - 17.00	Accounts & Audit Update	Mike Ulrich			
14 May 2019	London	10.00 - 13.00	Tax Update	Rebecca Benneyworth	£149	✓	✓
		14.00 - 17.00	Accounts & Audit Update	Mike Ulrich			
16 May 2019	Birmingham	10.00 - 13.00	Tax Update	Rebecca Benneyworth	£149	✓	✓
		14.00 - 17.00	Accounts & Audit Update	John Selwood			
03 Oct 2019	Manchester	10.00 - 13.00	Tax Update	Martyn Ingles	£149	✓	✓
		14.00 - 17.00	Accounts & Audit Update	John Selwood			
08 Oct 2019	London	10.00 - 13.00	Tax Update	Rebecca Benneyworth	£149	✓	✓
		14.00 - 17.00	Accounts & Audit Update	John Selwood			
10 Oct 2019	Birmingham	10.00 - 13.00	Tax Update	Rebecca Benneyworth	£149	✓	✓
		14.00 - 17.00	Accounts & Audit Update	Mike Ulrich			

* Price per delegate Note: All prices exclude VAT

PRACTICE MANAGEMENT WEBINARS

In this series, Gordon Gilchrist will bring you the latest trends, successful ideas and opportunities from firms around the world to motivate and inspire you.

DATE	TIME	PRACTICE MANAGEMENT WEBINARS	SPEAKER	NON MEMBER*	PREMIER PLUS	PLATINUM
15 Feb 2019	10.00 - 11.00	Partner Retreats and Planning	Gordon Gilchrist	£75	✓	✓
05 Jun 2019	10.00 - 11.00	Succession Planning	Gordon Gilchrist	£75	✓	✓
20 Sep 2019	10.00 - 11.00	Winning the Talent War	Gordon Gilchrist	£75	✓	✓
13 Dec 2019	10.00 - 11.00	Maximising Profits	Gordon Gilchrist	£75	✓	✓

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

BOOK ONLINE

visit the2020group.com

Membership includes:

PRACTICE DEVELOPMENT WEBINARS **NEW**

These webinars will help you stay ahead of the competition and give you the guidance and tools you need to differentiate and market your practice.

DATE	TIME	PRACTICE DEVELOPMENT WEBINARS	SPEAKER	NON MEMBER*	PREMIER PLUS	PLATINUM
10 Jan 2019	10.00 - 11.00	Winning More Quality Clients	Gordon Gilchrist	£75	✓	✓
28 Feb 2019	10.00 - 11.00	Selling Accountancy Services	Gordon Gilchrist	£75	✓	✓
10 Apr 2019	10.00 - 11.00	Value Pricing, Cloud Accounting and Added Value Services	Gordon Gilchrist	£75	✓	✓
17 May 2019	10.00 - 11.00	Assertiveness for Accountants	Gordon Gilchrist	£75	✓	✓
13 Sep 2019	10.00 - 11.00	Getting the Most out of your Clients	Gordon Gilchrist	£75	✓	✓

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

REGIONAL MEMBERS' MEETINGS

Regional member meetings are designed to canvas your opinions, thoughts and issues to share with other firms, listen to their views, and learn. Feedback from the programme has been outstanding, with over 94% rating the meeting as 'excellent'. Those attending will receive updates on what successful firms are doing.

DATE	TIME	LOCATION	SPEAKER	PREMIER PLUS	PLATINUM
19 Feb 2019	14.00 - 17.00	Swansea	Gordon Gilchrist	✓	✓
19 Feb 2019	14.00 - 17.00	Newcastle	Ian Fletcher	✓	✓
20 Feb 2019	14.00 - 17.00	Cardiff	Gordon Gilchrist	✓	✓
20 Feb 2019	14.00 - 17.00	Leeds	Ian Fletcher	✓	✓
21 Feb 2019	14.00 - 17.00	Sheffield	Ian Fletcher	✓	✓
26 Feb 2019	14.00 - 17.00	London Central	Gordon Gilchrist	✓	✓
27 Feb 2019	14.00 - 17.00	Birmingham	Gordon Gilchrist	✓	✓
11 Mar 2019	14.00 - 17.00	Peterborough	Ian Fletcher	✓	✓
12 Mar 2019	14.00 - 17.00	Newmarket	Ian Fletcher	✓	✓
12 Mar 2019	14.00 - 17.00	Glasgow	Gordon Gilchrist	✓	✓
13 Mar 2019	14.00 - 17.00	Edinburgh	Gordon Gilchrist	✓	✓
13 Mar 2019	14.00 - 17.00	Ipswich	Ian Fletcher	✓	✓
14 Mar 2019	14.00 - 17.00	Cambridge	Ian Fletcher	✓	✓
08 Apr 2019	14.00 - 17.00	Wolverhampton	Gordon Gilchrist	✓	✓
09 Apr 2019	14.00 - 17.00	Stoke	Gordon Gilchrist	✓	✓
10 Apr 2019	14.00 - 17.00	Liverpool	Ian Fletcher	✓	✓
11 Apr 2019	14.00 - 17.00	Manchester	Ian Fletcher	✓	✓
14 May 2019	14.00 - 17.00	London North	Gordon Gilchrist	✓	✓
14 May 2019	14.00 - 17.00	Belfast	Ian Fletcher	✓	✓
15 May 2019	14.00 - 17.00	London South	Gordon Gilchrist	✓	✓

* AM Meeting Note: All prices exclude VAT

Continued overleaf >>

REGIONAL MEMBERS MEETINGS (CONTINUED)

DATE	TIME	LOCATION	SPEAKER	PREMIER PLUS	PLATINUM
15 May 2019	14.00 - 17.00	Dublin	Ian Fletcher	✓	✓
16 May 2019	14.00 - 17.00	Bristol	Gordon Gilchrist	✓	✓
16 May 2019	14.00 - 17.00	Cork	Ian Fletcher	✓	✓
11 Jun 2019	14.00 - 17.00	Plymouth	Gordon Gilchrist	✓	✓
12 Jun 2019	14.00 - 17.00	Exeter	Gordon Gilchrist	✓	✓
18 Jun 2019	14.00 - 17.00	Cheltenham	Gordon Gilchrist	✓	✓
18 Jun 2019	14.00 - 17.00	Nottingham	Ian Fletcher	✓	✓
19 Jun 2019	14.00 - 17.00	Southampton	Gordon Gilchrist	✓	✓
19 Jun 2019	14.00 - 17.00	Hull	Ian Fletcher	✓	✓
18 Sep 2019	14.00 - 17.00	London	Ian Fletcher	✓	✓
19 Sep 2019	14.00 - 17.00	Aberdeen	Ian Fletcher	✓	✓
25 Sep 2019	14.00 - 17.00	Wolverhampton	Gordon Gilchrist	✓	✓
26 Sep 2019	14.00 - 17.00	London Central	Gordon Gilchrist	✓	✓
01 Oct 2019	14.00 - 17.00	Birmingham	Ian Fletcher	✓	✓
02 Oct 2019	14.00 - 17.00	Swansea	Ian Fletcher	✓	✓
02 Oct 2019	14.00 - 17.00	Leeds	Gordon Gilchrist	✓	✓
03 Oct 2019	14.00 - 17.00	Sheffield	Gordon Gilchrist	✓	✓
03 Oct 2019	14.00 - 17.00	Cardiff	Ian Fletcher	✓	✓
04 Nov 2019	14.00 - 17.00	Glasgow	Ian Fletcher	✓	✓
05 Nov 2019	14.00 - 17.00	Edinburgh	Ian Fletcher	✓	✓
05 Nov 2019	14.00 - 17.00	Newmarket	Gordon Gilchrist	✓	✓
06 Nov 2019	14.00 - 17.00	Cambridge	Gordon Gilchrist	✓	✓

* AM Meeting Note: All prices exclude VAT



“2020 membership is a no brainer for accountancy practices. You receive tremendous value from the CPD webinars, they are a bonus! If you want to know what is new and what is happening in the profession just join, you will not regret it. We’ve previously belonged to other membership groups and I cannot imagine not being a member of 2020.”

Philip Wood, Barringtons Limited



@2020groupuk



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the2020group.com/youtube

PRACTICE MANAGEMENT & DEVELOPMENT CONFERENCES

Complimentary places (based on the number of partners in your practice) at the following 2020 Conferences.

DATE	TIME	LOCATION	CONFERENCE TITLE	NON MEMBER*	PREMIER PLUS	PLATINUM
07 Mar 2019	09.30 - 17.00	The Ricoh Arena, Coventry	Spring Conference	£249	£199	✓
13 Jun 2019	09.30 - 17.00	Radisson Blu Portman Hotel, London	Business Advisory Conference	£299	£239	✓
07 Nov 2019	09.30 - 17.00	QEII Centre, London	21st Annual 2020 Conference	£299	£239	✓

* Price per delegate Note: All prices exclude VAT

PLATINUM MEMBERS' WEBINAR PROGRAMME

These 1-hour webinars are exclusively available to 2020 Platinum members, covering subjects such as driving up your profits, buy sell merge, we need more talent and carving your own niche.

DATE	TIME	PLATINUM MEMBERS WEBINARS	SPEAKER	PREMIER PLUS	PLATINUM
08 Jan 2019	12.00 - 13.00	From Compliance to Reliance	Ian Fletcher and Gordon Gilchrist	x	✓
21 Mar 2019	12.00 - 13.00	Driving Up Your Profits	Ian Fletcher and Gordon Gilchrist	x	✓
30 May 2019	12.00 - 13.00	Buy, Sell, Merge – why, when, where and how	Ian Fletcher and Gordon Gilchrist	x	✓
18 Jul 2019	12.00 - 13.00	Widening Your Service – forming alliances and strategic partners	Ian Fletcher and Gordon Gilchrist	x	✓
23 Sep 2019	12.00 - 13.00	We Need More Talent – finding and keeping your talented team	Ian Fletcher and Gordon Gilchrist	x	✓
28 Nov 2019	12.00 - 13.00	Carving Your Own Niche	Ian Fletcher and Gordon Gilchrist	x	✓

▶ All webinars are recorded and can be accessed at your convenience

How to become a 2020 Member

JOIN ONLINE

Join online at:
the2020group.com/membership

CALL US

Please call us on:
+44 (0) 121 314 2020

EMAIL

Email:
membership@the2020group.com

Easy payment options



There is an easy monthly payment option available by direct debit or you can choose to make an annual payment via BACS or debit/credit card. Visit the2020group.com/membership

A number of groups of accountants have held themselves out as networks or been classified by the courts as networks. This has resulted in wide-ranging litigation and exposure of network members to litigation. 2020 Membership Group is NOT a network – it is a membership organisation.

TERMS & CONDITIONS AND PRIVACY POLICY

By booking a 2020 conference, roadshow or webinar or joining as a 2020 Member, you are confirming that you have read and agree to our Terms & Conditions and our Cookie & Privacy Policy which can be found on our website at www.the2020group.com/terms-conditions www.the2020group.com/privacy-policy