

2020 Innovation - Providing you with innovative solutions for a successful future



2020 Membership and Training Programme 2019

2020 are committed to supporting our members with a range of training, products and services to meet their professional development needs.

Become a 2020 Member
2 MEMBERSHIP LEVELS AVAILABLE!



2020 Members receive all of these great benefits

2020 Membership is well known for being practical and is specifically designed to provide you and your entire team with all the support you need at a price everybody can afford, starting from just £67 per month and including 88 hours of CPD for your entire fee earning staff!

Premier Plus Membership

14 x 2-HOUR CPD WEBINARS Unlimited delegates, some of the best CPD speakers on tax and accounting!

10 x 1-HOUR TAX UPDATE WEBINARS

Presented by leading tax speaker Martyn Ingles, covering all the vital tax issues and updates. Unlimited access for your entire team!

22 x 1-HOUR INTERNATIONAL CPD WEBINARS

Designed to keep auditors, accountants and tax professionals up to date with international tax, accounting and practice management issues. The programme covers a wide range of subjects from strategy, IFRS, tax, technology, marketing, and ethical standards by well-known and experienced speakers. Registration is unlimited for your entire team!

5 x 1-HOUR FCA WEBINARS

Presented by Ian Fletcher, including an Introduction to FCA Clients and FCA Update webinars. Registration is unlimited for your entire team!

6 x 1½-HOUR AUDIT WEBINARS

As the auditing profession continues to evolve, this series of webinars focuses on the key auditing standards to consider when auditing various areas of the financial statements and the challenges auditors face. Registration is unlimited for your entire team!

3 x TAX, ACCOUNTS AND AUDIT REGIONAL SEMINARS

(May/October) - Birmingham, London and Manchester. Places based on the number of partners in your practice, with unlimited access to live broadcasts and recordings.

4 x 1-HOUR PRACTICE MANAGEMENT WEBINARS

Presented by Gordon Gilchrist and designed to keep your practice up to date in an ever changing environment. Unlimited delegates.

5 x 1-HOUR PRACTICE DEVELOPMENT WEBINARS **NEW**

These webinars will help you stay ahead of the competition and give you the guidance and tools you need to differentiate and market your practice. Unlimited access for your entire team!

INVITATION TO REGIONAL MEMBER MEETINGS

Regional member meetings are designed to canvas your opinions, thoughts and issues to share with other firms, listen to their views, and learn. Those attending will receive updates on what successful firms are doing.

INNOVATIVE PRACTICE DEVELOPMENT AND MANAGEMENT TOOLS

Designed to help with strategy, profit improvement, marketing and consulting with clients.

BUSINESS ADVISORY MANUAL (BAM) **NEW**

Our industry is changing. As a result, firms are faced with the choice of focusing on compliance services or widening their services to offer business advice in a more systemised way than they have done before. The Business Advisory Manual contains the guidance to help you position your firm as a business advisor with proven and practical advice to make this happen. **Access to training webinars on advisory services such as strategy, finance, tax planning and more!**

MAKING TAX DIGITAL ACTION PACK - GETTING READY FOR DIGITAL TAX!

The 2020 Action Pack contains:

- Commentary on HMRC proposals, Statutory Instruments and what they mean in technical and practical terms
- Monthly technical updates and guidance on exemptions, cash bases, accounting periods, capital vs. revenue issues and digital reporting
- Marketing planners to help you prioritise the switch from desktop to digital
- Brochures, letters and emails, written by 2020, to educate clients and motivate them to make the switch
- Meeting and telephone scripts to ensure you secure appointments and conversion to cloud accounting

QUARTERLY CLIENT E-NEWSLETTER

For clients/prospects. Relevant and new content for social media or newsletters.

MONTHLY TAX AND GENERAL E-NEWSLETTERS

For clients/prospects. Up to date tax and general content for emailing to clients or for social media.

PREMIER PLUS MEMBERSHIP

From only



We offer two membership subscriptions full of incredible value

PLATINUM MEMBERSHIP

From only



Platinum Membership

Includes all of the Premier Plus Membership benefits, plus:

CONFERENCE PLACES

Complimentary places (based on the number of partners in your practice) at the 2020 Conferences - see reverse of brochure or visit our website for further details.

6 x 1-HOUR PLATINUM MEMBERS WEBINAR PROGRAMME

Presented by Ian Fletcher and Gordon Gilchrist. Topics include driving up your profits, buy sell merge, we need more talent, carving your own niche and more! Registration is unlimited for your entire team!

BUSINESS ADVISORY HUB **NEW**

A dedicated resource centre containing the training, marketing resources, engagement letters, checklists, guidance notes and calculators to help you become confident in promoting and delivering advisory services. There are over 150 checklists, calculators, spreadsheets, form and letters to enable you to deliver structured business advice to your clients. These resources are exclusive to 2020 Platinum members and are designed to keep you ahead of the competition.

PRACTICE MANAGEMENT HUB **NEW** (including Professional Development Programme)

The Practice Management Hub contains proven and practical guidance, training and the resources to help you become focused and more profitable than your competitors.

MERGER & ACQUISITION ACTION PACK **NEW**

This Action pack has been written to help members understand the steps and procedures when Buying, Selling or Merging (BSM) their practices. It is designed to provide an overview of the planning, methodology and post transaction actions for BSM.

TAX TIPS & TOOLS **NEW**

Tax Tips & Tools allows you to make complex calculations quickly and easily. It has been designed for tax practitioners, particularly those who service small and medium size businesses.

FORMS, LETTERS & TOOLS **NEW**

This comprehensive collection of over 425 useful forms, letters and tools is an essential product for every accountancy firm. The product compiles all of the forms and letters that you need for the day to day running of your practice.

Become a 2020 Member from only £67 per month!

Continue reading for pricing details and to find out how you can become a 2020 Member or visit:

the2020group.com/membership

2020 Membership

Becoming a 2020 Member couldn't be easier. See below for all the benefits of becoming a member and choose the plan that suits your team.

| 2020 MEMBERSHIP BENEFITS | PREMIER PLUS | PLATINUM |
|---|--------------|----------|
| 14 x 2-hour CPD webinars - unlimited delegates | ✓ | ✓ |
| 10 x 1-hour Tax Update webinars - unlimited delegates | ✓ | ✓ |
| 22 x 1-hour International CPD webinars - unlimited delegates | ✓ | ✓ |
| 5 x 1-hour FCA webinars - unlimited delegates | ✓ | ✓ |
| 6 x 1½-hour Audit webinars | ✓ | ✓ |
| 3 x Tax, Accounts and Audit Regional Seminar attendance* Unlimited access for live broadcast and recording | ✓ | ✓ |
| 4 x 1-hour Practice Management webinars - unlimited delegates | ✓ | ✓ |
| 5 x 1-hour Practice Development webinars - unlimited delegates NEW | ✓ | ✓ |
| Invitation to Regional Member Meetings | ✓ | ✓ |
| Innovative Practice Development and Management Tools | ✓ | ✓ |
| Making Tax Digital Action Pack - 12 month subscription | ✓ | ✓ |
| Quarterly Client E-newsletter for clients/prospects | ✓ | ✓ |
| Monthly Tax and General E-newsletters | ✓ | ✓ |
| Business Advisory Manual (BAM) NEW | ✓ | ✓ |
| Complimentary delegate places at any 2020 conference* | | ✓ |
| 6 x 1-hour Platinum Members Webinar Programme - unlimited delegates | | ✓ |
| Business Advisory Hub NEW | | ✓ |
| Practice Management Hub (including Professional Development Programme) NEW | | ✓ |
| Merger & Acquisition Action Pack NEW | | ✓ |
| Tax, Tips & Tools NEW | | ✓ |
| Forms, Letters & Tools NEW | | ✓ |

Full details of the above training, newsletters and action packs can be found on the previous and following pages.

* Places based on the number of partners in your practice

How to become a 2020 Member

See reverse of brochure for details on how to become a 2020 Member or visit:

the2020group.com/membership

UPGRADE for more products and services and RECEIVE fantastic savings!

PREMIER PLUS MEMBERSHIP

PLATINUM MEMBERSHIP

SOLE PRACTITIONER

Annual Fee

£67

PER MONTH + VAT

£804 + VAT

£99

PER MONTH + VAT

£1,188 + VAT

2 - 5 PARTNERS

Annual Fee

£99

PER MONTH + VAT

£1,188 + VAT

£167

PER MONTH + VAT

£2,004 + VAT

6 - 9 PARTNERS

Annual Fee

£159

PER MONTH + VAT

£1,908 + VAT

£269

PER MONTH + VAT

£3,228 + VAT

10 - 15 PARTNERS

Annual Fee

£241

PER MONTH + VAT

£2,892 + VAT

£369

PER MONTH + VAT

£4,428 + VAT

Membership includes:

CPD WEBINARS

With 14 x 2-hour CPD Webinars and great speakers, this series covers essential tax, accounting and audit topics, practice assurance and money laundering.

| DATE | TIME | CPD WEBINARS | SPEAKER | NON MEMBER* | PREMIER PLUS | PLATINUM |
|-------------|---------------|---|---------------------|-------------|--------------|----------|
| 12 Feb 2019 | 10.00 - 12.00 | MTD Update | Rebecca Benneyworth | £75 | ✓ | ✓ |
| 25 Feb 2019 | 10.00 - 12.00 | Pre Year End Tax Planning | Martyn Ingles | £75 | ✓ | ✓ |
| 05 Mar 2019 | 10.00 - 12.00 | Spring Accounts Update | Guy Loveday | £75 | ✓ | ✓ |
| 14 Mar 2019 | 10.00 - 12.00 | PAYE & NIC Update | Ros Martin | £75 | ✓ | ✓ |
| 04 Apr 2019 | 10.00 - 12.00 | Small Company Reporting Issues | John Selwood | £75 | ✓ | ✓ |
| 25 Apr 2019 | 10.00 - 12.00 | Finance Act 2019 | Rebecca Benneyworth | £75 | ✓ | ✓ |
| 14 May 2019 | 10.00 - 12.00 | VAT Update | Neil Owen | £75 | ✓ | ✓ |
| 23 May 2019 | 10.00 - 12.00 | Capital Taxes Update | Martyn Ingles | £75 | ✓ | ✓ |
| 12 Jun 2019 | 10.00 - 12.00 | Tax Enquiries | Kevin Igoe | £75 | ✓ | ✓ |
| 11 Jul 2019 | 10.00 - 12.00 | Acting for Charities | Mike Ulrich | £75 | ✓ | ✓ |
| 03 Sep 2019 | 10.00 - 12.00 | Autumn Accounts Update | Guy Loveday | £75 | ✓ | ✓ |
| 11 Oct 2019 | 10.00 - 12.00 | Practice Assurance & Money Laundering | John Selwood | £75 | ✓ | ✓ |
| 19 Nov 2019 | 10.00 - 12.00 | Acting for High Net Worth Clients | Ros Martin | £75 | ✓ | ✓ |
| 10 Dec 2019 | 10.00 - 12.00 | Budget Update | Rebecca Benneyworth | £75 | ✓ | ✓ |

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

TAX UPDATE WEBINARS

10 x 1-hour tax update webinars presented by leading tax speaker Martyn Ingles, covering all the vital tax issues and updates.

| DATE | TIME | TAX UPDATE WEBINARS | SPEAKER | NON MEMBER* | PREMIER PLUS | PLATINUM |
|-------------|---------------|--|---------------|-------------|--------------|----------|
| 08 Feb 2019 | 11.00 - 12.00 | Tax Update Webinar | Martyn Ingles | £75 | ✓ | ✓ |
| 08 Mar 2019 | 11.00 - 12.00 | Tax Update Webinar | Martyn Ingles | £75 | ✓ | ✓ |
| 12 Apr 2019 | 11.00 - 12.00 | Tax Update Webinar | Martyn Ingles | £75 | ✓ | ✓ |
| 10 May 2019 | 11.00 - 12.00 | Tax Update Webinar | Martyn Ingles | £75 | ✓ | ✓ |
| 07 Jun 2019 | 11.00 - 12.00 | Tax Update Webinar | Martyn Ingles | £75 | ✓ | ✓ |
| 19 Jul 2019 | 11.00 - 12.00 | Tax Update Webinar | Martyn Ingles | £75 | ✓ | ✓ |
| 06 Sep 2019 | 11.00 - 12.00 | Tax Update Webinar | Martyn Ingles | £75 | ✓ | ✓ |
| 18 Oct 2019 | 11.00 - 12.00 | Tax Update Webinar | Martyn Ingles | £75 | ✓ | ✓ |
| 08 Nov 2019 | 11.00 - 12.00 | Tax Update Webinar | Martyn Ingles | £75 | ✓ | ✓ |
| 06 Dec 2019 | 11.00 - 13.00 | Tax Update Webinar - Budget Update | Martyn Ingles | £99 | ✓ | ✓ |

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

INTERNATIONAL CPD WEBINAR PROGRAMME

A series of 22 x 1-hour webinars, designed to keep auditors, accountants and tax professionals up to date with international tax, accounting and practice management issues. The programme covers a wide range of subjects from strategy, IFRS, tax, technology, marketing, and ethical standards by well-known and experienced speakers.

| DATE | TIME | INTERNATIONAL WEBINARS | SPEAKER | NON MEMBER* | PREMIER PLUS | PLATINUM |
|-------------|---------------|---|------------------|-------------|--------------|----------|
| 21 Jan 2019 | 12.00 - 13.00 | Setting your Strategy for 2019 | Ian Fletcher | £75 | ✓ | ✓ |
| 13 Feb 2019 | 12.00 - 13.00 | IFRS, IAS and Interpretations Update | Peter Thatcher | £75 | ✓ | ✓ |
| 27 Feb 2019 | 12.00 - 13.00 | IFRS - Valuations and Judgemental Areas (including IFRS3, IFRS2, IFRS13) | Clare Jones | £75 | ✓ | ✓ |
| 13 Mar 2019 | 15.00 - 16.00 | International Tax Update | Jeremy Mindell | £75 | ✓ | ✓ |
| 19 Mar 2019 | 12.00 - 13.00 | Audit and Ethical Standards Update | Alun Morgan | £75 | ✓ | ✓ |
| 11 Apr 2019 | 12.00 - 13.00 | Transfer Pricing | Ros Martin | £75 | ✓ | ✓ |
| 11 Apr 2019 | 14.00 - 15.00 | Permanent Establishments | Ros Martin | £75 | ✓ | ✓ |
| 21 May 2019 | 12.00 - 13.00 | IFRS15 - Recap on the Five Step Model and the Impact of Implementation | Clare Jones | £75 | ✓ | ✓ |
| 21 May 2019 | 14.00 - 15.00 | IFRS16 - Leases, the Change in Accounting and Impact on Business Strategies | Clare Jones | £75 | ✓ | ✓ |
| 13 Jun 2019 | 12.00 - 13.00 | IFRIC Interpretations | Peter Thatcher | £75 | ✓ | ✓ |
| 18 Jun 2019 | 12.00 - 13.00 | IAS Update | Alun Morgan | £75 | ✓ | ✓ |
| 25 Jun 2019 | 14.00 - 15.00 | Key Attributes of Successful Firms | Ian Fletcher | £75 | ✓ | ✓ |
| 04 Jul 2019 | 12.00 - 13.00 | Summer International Tax Update (including ESMA) | Jeremy Mindell | £75 | ✓ | ✓ |
| 01 Aug 2019 | 12.00 - 13.00 | Technology Update | Kevin Salter | £75 | ✓ | ✓ |
| 06 Aug 2019 | 12.00 - 13.00 | IFRS Refresher | David Potts | £75 | ✓ | ✓ |
| 11 Sep 2019 | 12.00 - 13.00 | Group Audits Refresher | Alun Morgan | £75 | ✓ | ✓ |
| 12 Sep 2019 | 12.00 - 13.00 | International Tax on Trade in 2019 | Jeremy Mindell | £75 | ✓ | ✓ |
| 14 Oct 2019 | 12.00 - 13.00 | Getting the Most from your People | Gordon Gilchrist | £75 | ✓ | ✓ |
| 21 Oct 2019 | 12.00 - 13.00 | Marketing your Practice for Success | Gordon Gilchrist | £75 | ✓ | ✓ |
| 07 Nov 2019 | 12.00 - 13.00 | Common Reporting Problems Under IFRS | Peter Thatcher | £75 | ✓ | ✓ |
| 12 Nov 2019 | 12.00 - 13.00 | International Tax Update | Ros Martin | £75 | ✓ | ✓ |
| 02 Dec 2019 | 12.00 - 13.00 | IFRS Changes and Key Predictions for 2020 | David Potts | £75 | ✓ | ✓ |

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

**EASY WAYS
TO BOOK**

BOOK ONLINE visit the2020group.com **CALL US** +44 (0) 121 314 2020
EMAIL US The Seminars Team seminars@the2020group.com or
 The Webinars Team webinars@the2020group.com

Membership includes:

FCA UPDATE WEBINARS

The FCA Update webinars are designed to refresh delegates on the FCA regime and to ensure they are up to date with all the latest FCA developments and rule changes. Speaker Ian Fletcher will also present 'Introduction to FCA Clients'.

| DATE | TIME | FCA UPDATE WEBINARS | SPEAKER | NON MEMBER* | PREMIER PLUS | PLATINUM |
|-------------|---------------|---|--------------|-------------|--------------|----------|
| 01 Mar 2019 | 11.00 - 12.00 | FCA Update | Ian Fletcher | £75 | ✓ | ✓ |
| 06 Jun 2019 | 11.00 - 12.00 | FCA Update | Ian Fletcher | £75 | ✓ | ✓ |
| 25 Jun 2019 | 11.00 - 12.30 | Introduction to FCA Clients | Ian Fletcher | £99 | ✓ | ✓ |
| 05 Sep 2019 | 11.00 - 12.00 | FCA Update | Ian Fletcher | £75 | ✓ | ✓ |
| 03 Dec 2019 | 11.00 - 12.00 | FCA Update | Ian Fletcher | £75 | ✓ | ✓ |

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

AUDIT WEBINARS

The auditing profession continues to evolve as audit firms support their clients in a changing business environment, from IT developments to new regulations, accounting and auditing standards. This series of webinars focuses on the key auditing standards to consider when auditing various areas of the financial statements and the challenges auditors face.

| DATE | TIME | AUDIT WEBINARS | SPEAKER | NON MEMBER* | PREMIER PLUS | PLATINUM |
|-------------|---------------|--|-------------|-------------|--------------|----------|
| 18 Jan 2019 | 11.00 - 12.30 | Planning – Applying Professional Scepticism | Clare Jones | £75 | ✓ | ✓ |
| 15 Mar 2019 | 11.00 - 12.30 | Understanding the Industry and the Business (Documenting Your Understanding) | Clare Jones | £75 | ✓ | ✓ |
| 14 Jun 2019 | 11.00 - 12.30 | Auditing Accounting Estimates | Clare Jones | £75 | ✓ | ✓ |
| 18 Sep 2019 | 11.00 - 12.30 | Key Audit Risk Areas | Clare Jones | £75 | ✓ | ✓ |
| 16 Oct 2019 | 11.00 - 12.30 | FRS102 Key Points to Consider | Clare Jones | £75 | ✓ | ✓ |
| 26 Nov 2019 | 11.00 - 12.30 | Group Accounts Key Points | Clare Jones | £75 | ✓ | ✓ |

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience



“The newsletters are always very informative and, together with the marketing collateral and support, are a great source of information for keeping in touch with clients.”

Tim Watkins, Randall & Payne

TAX, ACCOUNTS AND AUDIT REGIONAL SEMINARS

2020 members receive complimentary access to our full day Tax, Accounts and Audit regional seminars. Don't worry if you are unable to attend as we will be broadcasting (and recording) the London session, allowing anybody within a 2020 member firm to access the conference at a time and place to suit them.

| DATE | LOCATION | TIME | TAX, ACCOUNTS AND AUDIT SEMINARS | SPEAKER | NON MEMBER* | PREMIER PLUS | PLATINUM |
|-------------|------------|---------------|----------------------------------|---------------------|-------------|--------------|----------|
| 08 May 2019 | Manchester | 10.00 - 13.00 | Tax Update | Rebecca Benneyworth | £149 | ✓ | ✓ |
| | | 14.00 - 17.00 | Accounts & Audit Update | Mike Ulrich | | | |
| 14 May 2019 | London | 10.00 - 13.00 | Tax Update | Rebecca Benneyworth | £149 | ✓ | ✓ |
| | | 14.00 - 17.00 | Accounts & Audit Update | Mike Ulrich | | | |
| 16 May 2019 | Birmingham | 10.00 - 13.00 | Tax Update | Rebecca Benneyworth | £149 | ✓ | ✓ |
| | | 14.00 - 17.00 | Accounts & Audit Update | John Selwood | | | |
| 03 Oct 2019 | Manchester | 10.00 - 13.00 | Tax Update | Martyn Ingles | £149 | ✓ | ✓ |
| | | 14.00 - 17.00 | Accounts & Audit Update | John Selwood | | | |
| 08 Oct 2019 | London | 10.00 - 13.00 | Tax Update | Rebecca Benneyworth | £149 | ✓ | ✓ |
| | | 14.00 - 17.00 | Accounts & Audit Update | John Selwood | | | |
| 10 Oct 2019 | Birmingham | 10.00 - 13.00 | Tax Update | Rebecca Benneyworth | £149 | ✓ | ✓ |
| | | 14.00 - 17.00 | Accounts & Audit Update | Mike Ulrich | | | |

* Price per delegate Note: All prices exclude VAT

PRACTICE MANAGEMENT WEBINARS

In this series, Gordon Gilchrist will bring you the latest trends, successful ideas and opportunities from firms around the world to motivate and inspire you.

| DATE | TIME | PRACTICE MANAGEMENT WEBINARS | SPEAKER | NON MEMBER* | PREMIER PLUS | PLATINUM |
|-------------|---------------|-------------------------------|------------------|-------------|--------------|----------|
| 15 Feb 2019 | 10.00 - 11.00 | Partner Retreats and Planning | Gordon Gilchrist | £75 | ✓ | ✓ |
| 05 Jun 2019 | 10.00 - 11.00 | Succession Planning | Gordon Gilchrist | £75 | ✓ | ✓ |
| 20 Sep 2019 | 10.00 - 11.00 | Winning the Talent War | Gordon Gilchrist | £75 | ✓ | ✓ |
| 13 Dec 2019 | 10.00 - 11.00 | Maximising Profits | Gordon Gilchrist | £75 | ✓ | ✓ |

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

BOOK ONLINE

visit the2020group.com

Membership includes:

PRACTICE DEVELOPMENT WEBINARS **NEW**

These webinars will help you stay ahead of the competition and give you the guidance and tools you need to differentiate and market your practice.

| DATE | TIME | PRACTICE DEVELOPMENT WEBINARS | SPEAKER | NON MEMBER* | PREMIER PLUS | PLATINUM |
|-------------|---------------|--|------------------|-------------|--------------|----------|
| 10 Jan 2019 | 10.00 - 11.00 | Winning More Quality Clients | Gordon Gilchrist | £75 | ✓ | ✓ |
| 28 Feb 2019 | 10.00 - 11.00 | Selling Accountancy Services | Gordon Gilchrist | £75 | ✓ | ✓ |
| 10 Apr 2019 | 10.00 - 11.00 | Value Pricing, Cloud Accounting and Added Value Services | Gordon Gilchrist | £75 | ✓ | ✓ |
| 17 May 2019 | 10.00 - 11.00 | Assertiveness for Accountants | Gordon Gilchrist | £75 | ✓ | ✓ |
| 13 Sep 2019 | 10.00 - 11.00 | Getting the Most out of your Clients | Gordon Gilchrist | £75 | ✓ | ✓ |

* Price per delegate Note: All prices exclude VAT

▶ All webinars are recorded and can be accessed at your convenience

REGIONAL MEMBERS' MEETINGS

Regional member meetings are designed to canvas your opinions, thoughts and issues to share with other firms, listen to their views, and learn. Feedback from the programme has been outstanding, with over 94% rating the meeting as 'excellent'. Those attending will receive updates on what successful firms are doing.

| DATE | TIME | LOCATION | SPEAKER | PREMIER PLUS | PLATINUM |
|-------------|---------------|----------------|------------------|--------------|----------|
| 19 Feb 2019 | 14.00 - 17.00 | Swansea | Gordon Gilchrist | ✓ | ✓ |
| 19 Feb 2019 | 14.00 - 17.00 | Newcastle | Ian Fletcher | ✓ | ✓ |
| 20 Feb 2019 | 14.00 - 17.00 | Cardiff | Gordon Gilchrist | ✓ | ✓ |
| 20 Feb 2019 | 14.00 - 17.00 | Leeds | Ian Fletcher | ✓ | ✓ |
| 21 Feb 2019 | 14.00 - 17.00 | Sheffield | Ian Fletcher | ✓ | ✓ |
| 26 Feb 2019 | 14.00 - 17.00 | London Central | Gordon Gilchrist | ✓ | ✓ |
| 27 Feb 2019 | 14.00 - 17.00 | Birmingham | Gordon Gilchrist | ✓ | ✓ |
| 12 Mar 2019 | 14.00 - 17.00 | Ipswich | Ian Fletcher | ✓ | ✓ |
| 12 Mar 2019 | 14.00 - 17.00 | Glasgow | Gordon Gilchrist | ✓ | ✓ |
| 13 Mar 2019 | 10.00 - 13.00 | Edinburgh* | Gordon Gilchrist | ✓ | ✓ |
| 13 Mar 2019 | 09.00 - 12.00 | Newmarket* | Ian Fletcher | ✓ | ✓ |
| 13 Mar 2019 | 14.00 - 17.00 | Cambridge | Ian Fletcher | ✓ | ✓ |
| 14 Mar 2019 | 10.00 - 13.00 | Peterborough* | Ian Fletcher | ✓ | ✓ |
| 19 Mar 2019 | 14.00 - 17.00 | Oxford | Gordon Gilchrist | ✓ | ✓ |
| 08 Apr 2019 | 14.00 - 17.00 | Wolverhampton | Gordon Gilchrist | ✓ | ✓ |
| 09 Apr 2019 | 14.00 - 17.00 | Stoke | Gordon Gilchrist | ✓ | ✓ |
| 10 Apr 2019 | 14.00 - 17.00 | Liverpool | Ian Fletcher | ✓ | ✓ |
| 11 Apr 2019 | 14.00 - 17.00 | Manchester | Ian Fletcher | ✓ | ✓ |
| 14 May 2019 | 14.00 - 17.00 | London North | Gordon Gilchrist | ✓ | ✓ |
| 14 May 2019 | 14.00 - 17.00 | Belfast | Ian Fletcher | ✓ | ✓ |
| 15 May 2019 | 14.00 - 17.00 | London South | Gordon Gilchrist | ✓ | ✓ |

* AM Meeting Note: All prices exclude VAT

Continued overleaf >>

REGIONAL MEMBERS MEETINGS (CONTINUED)

| DATE | TIME | LOCATION | SPEAKER | PREMIER PLUS | PLATINUM |
|-------------|---------------|----------------|------------------|--------------|----------|
| 15 May 2019 | 14.00 - 17.00 | Dublin | Ian Fletcher | ✓ | ✓ |
| 16 May 2019 | 14.00 - 17.00 | Bristol | Gordon Gilchrist | ✓ | ✓ |
| 16 May 2019 | 14.00 - 17.00 | Cork | Ian Fletcher | ✓ | ✓ |
| 11 Jun 2019 | 14.00 - 17.00 | Plymouth | Gordon Gilchrist | ✓ | ✓ |
| 12 Jun 2019 | 14.00 - 17.00 | Exeter | Gordon Gilchrist | ✓ | ✓ |
| 18 Jun 2019 | 14.00 - 17.00 | Cheltenham | Gordon Gilchrist | ✓ | ✓ |
| 18 Jun 2019 | 14.00 - 17.00 | Nottingham | Ian Fletcher | ✓ | ✓ |
| 19 Jun 2019 | 14.00 - 17.00 | Southampton | Gordon Gilchrist | ✓ | ✓ |
| 19 Jun 2019 | 14.00 - 17.00 | Hull | Ian Fletcher | ✓ | ✓ |
| 11 Sep 2019 | 10.00 - 13.00 | Aberdeen* | Ian Fletcher | ✓ | ✓ |
| 18 Sep 2019 | 14.00 - 17.00 | London | Ian Fletcher | ✓ | ✓ |
| 25 Sep 2019 | 14.00 - 17.00 | Wolverhampton | Gordon Gilchrist | ✓ | ✓ |
| 26 Sep 2019 | 14.00 - 17.00 | London Central | Gordon Gilchrist | ✓ | ✓ |
| 01 Oct 2019 | 14.00 - 17.00 | Birmingham | Ian Fletcher | ✓ | ✓ |
| 02 Oct 2019 | 14.00 - 17.00 | Swansea | Ian Fletcher | ✓ | ✓ |
| 02 Oct 2019 | 14.00 - 17.00 | Leeds | Gordon Gilchrist | ✓ | ✓ |
| 03 Oct 2019 | 14.00 - 17.00 | Sheffield | Gordon Gilchrist | ✓ | ✓ |
| 03 Oct 2019 | 14.00 - 17.00 | Cardiff | Ian Fletcher | ✓ | ✓ |
| 04 Nov 2019 | 14.00 - 17.00 | Glasgow | Ian Fletcher | ✓ | ✓ |
| 05 Nov 2019 | 10.00 - 13.00 | Edinburgh* | Ian Fletcher | ✓ | ✓ |
| 05 Nov 2019 | 14.00 - 17.00 | Newmarket | Gordon Gilchrist | ✓ | ✓ |
| 06 Nov 2019 | 14.00 - 17.00 | Cambridge | Gordon Gilchrist | ✓ | ✓ |

* AM Meeting Note: All prices exclude VAT



“2020 membership is a no brainer for accountancy practices. You receive tremendous value from the CPD webinars, they are a bonus! If you want to know what is new and what is happening in the profession just join, you will not regret it. We’ve previously belonged to other membership groups and I cannot imagine not being a member of 2020.”

Philip Wood, Barringtons Limited



@2020groupuk



the2020group.com/facebook



the2020group.com/linkedin



the2020group.com/youtube

Platinum Membership

includes Premier Plus Membership benefits, plus:

PRACTICE MANAGEMENT & DEVELOPMENT CONFERENCES

Complimentary places (based on the number of partners in your practice) at the following 2020 Conferences.

| DATE | TIME | LOCATION | CONFERENCE TITLE | NON MEMBER* | PREMIER PLUS | PLATINUM |
|-------------|---------------|------------------------------------|------------------------------|-------------|--------------|----------|
| 07 Mar 2019 | 09.30 - 17.00 | The Ricoh Arena, Coventry | Spring Conference | £249 | £199 | ✓ |
| 13 Jun 2019 | 09.30 - 17.00 | Radisson Blu Portman Hotel, London | Business Advisory Conference | £299 | £239 | ✓ |
| 07 Nov 2019 | 09.30 - 17.00 | QEII Centre, London | 21st Annual 2020 Conference | £299 | £239 | ✓ |

* Price per delegate Note: All prices exclude VAT

PLATINUM MEMBERS' WEBINAR PROGRAMME

These 1-hour webinars are exclusively available to 2020 Platinum members, covering subjects such as driving up your profits, buy sell merge, we need more talent and carving your own niche.

| DATE | TIME | PLATINUM MEMBERS WEBINARS | SPEAKER | PREMIER PLUS | PLATINUM |
|-------------|---------------|--|-----------------------------------|--------------|----------|
| 08 Jan 2019 | 12.00 - 13.00 | From Compliance to Reliance | Ian Fletcher and Gordon Gilchrist | x | ✓ |
| 21 Mar 2019 | 12.00 - 13.00 | Driving Up Your Profits | Ian Fletcher and Gordon Gilchrist | x | ✓ |
| 30 May 2019 | 12.00 - 13.00 | Buy, Sell, Merge – why, when, where and how | Ian Fletcher and Gordon Gilchrist | x | ✓ |
| 18 Jul 2019 | 12.00 - 13.00 | Widening Your Service – forming alliances and strategic partners | Ian Fletcher and Gordon Gilchrist | x | ✓ |
| 23 Sep 2019 | 12.00 - 13.00 | We Need More Talent – finding and keeping your talented team | Ian Fletcher and Gordon Gilchrist | x | ✓ |
| 28 Nov 2019 | 12.00 - 13.00 | Carving Your Own Niche | Ian Fletcher and Gordon Gilchrist | x | ✓ |

▶ All webinars are recorded and can be accessed at your convenience

How to become a 2020 Member

JOIN ONLINE

the2020group.com/membership

CALL US

+44 (0) 121 314 2020

EMAIL

membership@the2020group.com

Easy payment options



There is an easy monthly payment option available by direct debit or you can choose to make an annual payment via BACS or debit/credit card. Visit the2020group.com/membership

A number of groups of accountants have held themselves out as networks or been classified by the courts as networks. This has resulted in wide-ranging litigation and exposure of network members to litigation. 2020 Membership Group is NOT a network – it is a membership organisation.

TERMS & CONDITIONS AND PRIVACY POLICY

By booking a 2020 conference, roadshow or webinar or joining as a 2020 Member, you are confirming that you have read and agree to our Terms & Conditions and our Cookie & Privacy Policy which can be found on our website at www.the2020group.com/terms-conditions www.the2020group.com/privacy-policy